



# *Commercial Timber Suppliers from Peru*



# Sustainable Timber from Peru

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It is widely known that the Amazon rainforest is one of the most diverse tropical forest ecosystems in the world, hosting several hundred timber tree species. However, the over-exploitation of only a few commercially valuable species - mainly driven by restricted consumer demand - has imposed severe pressure on the forests. Reducing the market pressure over this small group of commercial timber species is a major challenge for forest concessionaires, who strive to manage their forests in a responsible yet economically viable manner. Several lesser used timber species - some of them already being traded at local market level - often hold similar physical features and mechanical properties as internationally known commercial species.

On behalf of the Federal Ministry for Economic Cooperation and Development (BMZ), Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH and the Import Promotion Desk (IPD) have joined efforts in Peru. Together with the national export promotion agency PromPerú and the Peruvian Trade Office in Hamburg, a set of promising lesser used timber species for the German market have been identified together with Peruvian forest companies producing these species in a responsible and sustainable manner.

To promote these species and companies within the German market, data sheets have been developed that describe the characteristics and applications of 10 lesser used timber species from Peru. This brochure presents a contact list of Peruvian suppliers offering these timber species.

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# PROMPERU

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## Peru's Export and Tourism Promotion Board

PROMPERU is a specialized technical agency responsible for formulating, approving, implementing and evaluating plans and strategies for the promotion of exportable goods and services, as well as domestic and inbound tourism.

It operates at a national and international level within the framework of its powers.

Its mission is to position Peru in the world by promoting its image, tourist destinations and value-added export products, thereby contributing to the country's sustainable and decentralized development.

One of its strategic objectives is to effectively contribute to sustainable growth and decentralized value-added exports. In order to achieve this goal, PROMPERU receives the cooperation of important institutions, like the Import Promotion Desk in Germany and ProAmbiente in Peru.



# PERUVIAN TRADE OFFICE

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## in Hamburg, Germany

As the official representation of the Peruvian Ministry of Trade and Tourism (MINCETUR), the Peruvian Trade Office in Hamburg promotes the import of Peruvian goods and services in Germany. It aims to attract German investments in Peru and serves as an information provider on mutual economic relations. At the same time, the commercial office targets the promotion of Peru as an ideal tourist destination for German travelers. Furthermore, the team in Hamburg fosters the establishment of the Peruvian cuisine in Germany as well as a favorable image of Peru.



# ProAmbiente

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## Contribution to the environmental objectives of Peru

Implemented by Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH on behalf of the Federal Ministry for Economic Cooperation and Development (BMZ), ProAmbiente is a German cooperation program, running from 2014 to March 2017 as a contribution to the environmental objectives of Peru. The program supports the integrated use of environmental policy instruments with a strong focus on forests and biodiversity in four main fields of activity:

- Protection and sustainable use of forests
- Environmental governance and environmental management
- Environmental and climate change funding
- Innovation in the field of biodiversity

The ProAmbiente program advises governmental partners on the implementation of environmental policy management systems using a multi-level approach. The aims are to improve the steering capabilities of the authorities responsible for the respective forest or environmental management systems and to promote joint, network-based knowledge and innovation arrangements on all political levels.

In the thematic area “Protection and Sustainable Use of Forests” ProAmbiente is focusing on activities with public and private forest sector actors in order to improve institutional framework conditions and to support legality, sustainability and competitiveness of the whole timber supply-chain.

Activities include for example policy advice to the recently established Peruvian National Forest Service (SERFOR) as well as technical assistance for frontrunner private sector actors.



Implementada por



# Import Promotion Desk

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## BGA and Sequa Promote Imports from Emerging Markets and Developing Countries to Germany

In order to support German companies with comprehensive services and transparent information about importing products from emerging markets and developing countries, the Federation of German Wholesale, Foreign Trade and Services (BGA) in close cooperation with sequa has established the Import Promotion Desk (IPD). The IPD is funded by the Federal Ministry for Economic Cooperation and Development (BMZ).

The IPD's objective is to consolidate the interests of German importers with those of exporters from emerging nations and developing countries. Sustainable suppliers from these regions can gain easier access to new markets via the IPD platform. German importers can optimise their purchasing structures and increase their product variety. IPD contributes to the establishment of sustainable business structures in the partner countries and provides importers with alternative purchasing opportunities and contacts. This contribution is facilitated by various IPD services such as matchmaking, selling missions, and capacity building for exporters with the assistance of experienced field partners.



# ASERRADERO ESPINOZA S.A

ASERRADERO ESPINOZA S.A. is a business consortium formed by companies with extensive forestry experience and focusing on environmental and social responsibilities related to the management, transformation and marketing of sustainable forest products.

**Products** Sawn timber, decking, boards, panels

**Species** Cumarú

**Source of timber** Forest concession

**Production capacity** 5.000 m<sup>3</sup> per year

**Production machinery** Complete sawing line, kiln dryers

**Certification** RA-COC-002385

**FSC License Code** FSC-C019053

**Exported countries** USA, Netherlands, UK, China, Dominican Republic

**Year of foundation** 1995

**Personnel** 50 employees

[www.grupoaserraderoespinoza.com](http://www.grupoaserraderoespinoza.com)

## ASERRADERO ESPINOZA S.A



Urb. Pueblo Viejo, S/N Puerto Maldonado,  
Madre de Dios

Phone: +51 997508402

Email:  
[uespinoza@grupoaserraderoespinoza.com](mailto:uespinoza@grupoaserraderoespinoza.com)

Contact: Mr. Victor Espinoza Porras





# E&J MATTHEI MADERAS DEL PERU

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## E&J MATTHEI MADERAS DEL PERU

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Predio Las Salinas,  
Lote C 12-3  
Lima 16, Peru

Phone: + 51 1 6602157

Email: [jbudger@mattheiperu.com](mailto:jbudger@mattheiperu.com)  
[ebudger@mattheiperu.com](mailto:ebudger@mattheiperu.com)

Contact: Mr. Jorge Budge  
(General Manager)

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## Products

Decking, rough sawnwood AD/KD, beams, cable drums

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## Species

Cumarú, massaranduba, garapa, bálsamo, pau mulato, ipé and others

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## Source of timber

Recently bought a certified forest concession of 42,000 ha. Other suppliers

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## Production capacity

18,000 m<sup>3</sup>

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## Production machinery

Saw mill, drying chambers, moulding plant, recovery plant. Forest machinery to remove logs

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**Certificate Registration Code** RA-COC-004164

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**FSC License Code** FSC-C003499

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**Exported countries** Australia, Holland, China, USA, France

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**Year of foundation** 2001

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**Personnel** 100 employees



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# GREEN GOLD FORESTRY

We are a modern vertically integrated forest products company with operations in Peru. Founded in the UK in 2007, we produce a wide variety of premium quality hardwood timber for domestic and international markets.

We are committed to the highest standards of environmental and social sustainability and work with NGOs, including World Wildlife Fund, The Amazon Alternative, and Rainforest Alliance, to ensure that our operations meet international best practice criteria.

<b>Products</b>	RSKD, decking, S4S, flooring
<b>Species</b>	HD: Cumarú, ipé, garapa, bálsamo, fava amargosa, angelin pedra and others SF: Cumala, tornillo, marupa, pashaco, moena and others
<b>Source of timber</b>	Manage three forest concessions in Loreto and work with indigenous communities. Over 150,000 hectares
<b>Production capacity</b>	16,000 m <sup>3</sup>
<b>Production machinery</b>	Saw mill, outsourcing for drying chambers and moulding plant. Forest machinery to remove logs
<b>Certification</b>	FSC forest management in two forest concession, and FSC CoC in production plant.
<b>FSC License Code</b>	FSC-C104253
<b>Year of foundation</b>	2008
<b>Personnel</b>	50 employees

## GREEN GOLD FORESTRY



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Cas. Puerto Alegría,  
Zona 1 Río Itaya,  
Belén, Maynas, Loreto, Peru

Phone: +51 65 782986

Email: [info@greengoldforestry.com](mailto:info@greengoldforestry.com)

Contact: Mr. Gareth Hughes  
(General Manager)

[www.greengoldforestry.com](http://www.greengoldforestry.com)





# LA OROZA

LA OROZA



Au. Abelardo Quiñones 2837,  
Maynas, Loreto, Peru

Phone: +51 65 260327

Email: [laoroza@hotmail.com](mailto:laoroza@hotmail.com)

Contact: Mr. Luis Ascencio  
(Manager)

Peruvian forestry company with 10 years of experience in logging, production and transformation of timber products from the Amazon for local, national and international markets. We have high quality standards for our products and services and we make value-added products in our production plant, equipped with last generation technology. We search for stable commercial relationships with our main international clients.

## Products

Decking, rough sawn timber, S4S

## Species

Cumarú, cedro rana, cumala, amburana, marupa and others

## Source of timber

Manage two forest concessions in Loreto adding up to 47,000 hectares, and indigenous communities.

## Production capacity

25,000m<sup>3</sup>

## Production machinery

Saw mill, drying chambers, moulding plant, recovery plant. Line of finger joint. Forest machinery to remove logs

## Certification

FSC CW in one forest concession of 17,014 hectares, and FSC CoC in production plant

## FSC License Code

FSC-C122464

## Exported countries

USA, Spain, France, Mexico, China, Germany

## Year of foundation

2004

## Personnel

150 employees



# BOZOVICH

We are a global company with over 65 years of experience in harvesting, processing and distributing fine wood products around the world.

We are vertically integrated from our harvesting operations in Southern Peru all the way up to importing and wholeselling our products in Mexico and the US.

We also have branch offices for purchasing, quality control and selling our products in China, Taiwan & Brazil and representative's offices in Puerto Rico & Dominican Republic.

These, today form a solid supply system and an ample worldwide distribution network, from which we serve different international markets.

Since our beginnings, we have been known for maintaining high levels of quality in our products and services. For this reason, we have established long term relationships with both, our customers and suppliers, becoming one of the main worldwide distributors of fine wood products.

**Products** Solid wood flooring, engineered flooring, decking & components, mouldings, plywood & panel products and sawn timber

**Species** Cumarú, jekitiba, tornillo, aarapa, jatoba, marupa, ish-pingo, ipe, cumala, santos mahogany, cedar, mahogany and others

**Source of timber** Primarily managed forest concessions in the Madre de Dios region and more broadly throughout Peru and South America.

**Production capacity** 60,000 m<sup>3</sup> approx. / annual of finished products

**Equipment** Saw mills, kilns, flooring, decking and moulding factory. Prefinishing UV line for flooring.

**Certification** Both of our concessions are FSC certified : one of 75,000 Ha approx. is FSC FM certified (2011) and the other 101,000 Ha approx. is FSC CW certified (2013). Bogovich is the first company in Peru to be granted with controlled wood certification. This is an evidence of our effort to supply certified wood products to all our customers. Besides our FSC CoC Multisite certification we hold BASC certification (International Security Standards) for our logistics and shipments.

**FSC License Code** FSC-C002646

**Exported areas** Asia-Pacific, Latin America & the Caribbean, North America and Europe, among others

**Year of foundation** 1948

**Personnel** 300 employees (in factory - Lima)  
200 employees (in the concessions during harvesting season)

[www.bogovich.com](http://www.bogovich.com)

BOZOVICH



BOZOVICH  
your responsible wood source

Las Poncianas 333,  
Urb. Sta Genoueva,  
Lurín, Lima 16, Perú

Phone: +51 1 6174444

Email: [fgiannattasio@bogovich.com](mailto:fgiannattasio@bogovich.com)  
[sales@bogovich.com](mailto:sales@bogovich.com)

Contact: Francesca Giannattasio  
(International Business Manager)





# Peruvian Flooring S.A.C.

**Peruvian Flooring S.A.C.**



Avenida Gran Mariscal Castilla 688 INT.  
203 Urbanización La Aurora, Miraflores,  
Lima

Phone: +51 997555593

Email: [ren.fang@nature-cn.cn](mailto:ren.fang@nature-cn.cn)

Contact: Mr. Raymond Fang

Peruvian Flooring S.A.C. is a company dedicated to the production and distribution of hardwood floors founded in 2013. Quality of the final product is ensured through strict controls of sanding, tongue, groove, and UV finishing. With well-trained personnel, the company serves both the international market as well as the national market in Peru

<b>Products</b>	Wood flooring, decking, plywood, engineered flooring
<b>Species</b>	Cumaru, Jatoba, Estoraque, Ipe, Copaiba
<b>Source of timber</b>	Management over totally 190,000 hectares of forests (including 2 own concessions of 137.000 ha)
<b>Production capacity</b>	About 20,000 m3 of sawn timber About 300,000 m2 of finished flooring
<b>Production machinery</b>	Tractors, trucks, band saws, multi-blade saws, rotary peeling machines, compressors, sanding machines, etc.
<b>Certification</b>	CU-COC-827718
<b>FSC License Code</b>	FSC-C116144
<b>Exported countries</b>	China, USA, Europe
<b>Year of foundation</b>	2008
<b>Personnel</b>	350 employees



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# Maderas Peruanas SAC (MAPESAC)

Maderas Peruanas S.A.C. was founded in 1968 by M. Giacomo Franchini Bartra, whose vision was to create a company that would be competitive not only on the national but also on the international level. Having pursued this goal with much energy and dedication, Maderas Peruanas is nowadays one of the most important wood-working companies in Peru and well-known internationally.

<b>Products</b>	Flooring, decking, decking tiles 300x300 / 606x606, click system, parquet, ladder steps, baseboards, wooden dowels
<b>Species</b>	Cumarú, Capirona, Quinilla, Garapa, Copaiba
<b>Source of timber</b>	Forest concession (22.613 ha) in the process of FSC certification
<b>Production capacity</b>	400 m <sup>3</sup> per day
<b>Production machinery</b>	Complete sawmill, 4 drying chambers with a capacity of 2.800m <sup>2</sup> , 1 Weinig moulding machines 7 axis, 6 moulding machines for dowel production
<b>Certification</b>	CU-COC-802300
<b>FSC License Code</b>	FSC-C018889
<b>Exported countries</b>	Germany, Holland, Israel, Japan, Chile, Ecuador, Guatemala, Mexico
<b>Year of foundation</b>	1968
<b>Personnel</b>	56 employees

[www.maderasperuanas.com](http://www.maderasperuanas.com)

## Maderas Peruanas SAC



**Production:** Carretera Federico Basadre  
Km. 11.20, Pucallpa

Phone: +51-(0)61-578670

Email: [gfranchini@maderasperuanas.com](mailto:gfranchini@maderasperuanas.com)

Contact: Mr. Giacomo Franchini

**Showroom:** Oscar R. Benauides 1880,  
El cercado, Lima 01, Lima

Phone: +51-(0)1336-6750

Email: [ifranchini@maderasperuanas.com.pe](mailto:ifranchini@maderasperuanas.com.pe)

Contact: Mrs. Isabel Franchini





## Corporación Industrial Forestal SAC (CFSAC)

Corporación Industrial Forestal SAC (CFSAC).



Carretera Rumococha km 3.0, San Juan Bautista, Iquitos, Peru

Phone: +51-(0)65-631057

Email: adam@icf-sac.com

Contact: Mr. Adam Ross Andrew

We are a Peruvian company made up of local and foreign investment. We have a complete production chain, from the tree to the market including a waste program. We are using the newest of technology for the production of our products. Our business is based on value added hardwood products that meet the highest standards of environmental and forestry standards, for the export and local markets, utilizing as much of the local labour as possible and at the same time utilizing our waste.

### Products

Hardwood kiln sticks (flat & fluted), finger joint applications, panels, rough sawn timber, decking, briquettes

### Species

Capirona, Cumala, Mashonaste, Requia, Cumarú, Cachimbo, Estoraque, Palosangre, Violeta

### Source of timber

10 communities with a total of 50.000 ha

### Production capacity

28.000 m<sup>3</sup> per year

### Production machinery

Complete sawing line, kiln dryers, moulders, rip saw, planers, etc.

### Certification

CU-COC in process

### FSC License Code

FSC in process

### Exported countries

USA, Canada, Mexico

### Year of foundation

2013

### Personnel

216 employees



# Industria Forestal Huayruro SAC (INFORHUAY SAC)

Industria Forestal Huayruro S.A.C. was created due to the existing market offer of a wide and complete range of wood products and species. The company has initially focused on satisfying the requirements of the national market and has later started the process of opening to international markets.

Our objective is to satisfy the most demanding requests in timber and flooring through a very wide range of products and services, so that you manage to realize interior and exterior finishings which distinguish themselves for their beauty and exclusivity.

<b>Products</b>	Decking, flooring, flooring parts
<b>Species</b>	Cumarú, Estoraque, Ipe
<b>Source of timber</b>	Contracts with forest concessions that total over 100.000 ha
<b>Production capacity</b>	4.500 m <sup>3</sup> per year
<b>Production machinery</b>	Complete sawmill, drying chamber, moulding machines, planing machines, etc.
<b>Certification</b>	CU-COC in process
<b>FSC License Code</b>	FSC in process
<b>Exported countries</b>	Costa Rica, China, France
<b>Year of foundation</b>	2000
<b>Personnel</b>	85 employees (15 in administration, 70 in production)

[www.inforhuay.com](http://www.inforhuay.com)

Industria Forestal Huayruro SAC  
(INFORHUAY SAC)



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Phone: +51-(0)61-572051

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Contact: MR. José Rodríguez Celadita





# MADERACRE SAC

GRUPO MADERACRE SAC



Au. Siete 229 Rinconada Baja  
La Molina, Lima 12, Peru

Phone: +51 1 2021111 anx 187

Email: [jcanchaya@maderacre.com](mailto:jcanchaya@maderacre.com)

Contact: Mr. Jose Luis Canchaya  
(Business Manager)

Maderacre is a Peruvian company, based in the Amazon Region. We produce and sell timber coming entirely from our own forest concessions. Our aim is to offer high quality and on time delivery tropical timber. Besides the timber business, we have a Carbon Credit Project in our forest, verified by VCS and CCB.

<b>Products</b>	Decking, KD and rough sawn timber
<b>Species</b>	Cumarú, garapa, jatoba, cerejeira, bálsamo, ipé
<b>Source of timber</b>	We manage five forest concessions in Madre de Dios region, over 220,000 hectares.
<b>Production capacity</b>	8,000 m <sup>3</sup>
<b>Production machinery</b>	Saw mill, drying chambers, moulding plant, recovery plant. Forest machinery to remove logs
<b>Certification</b>	FSC forest management in forest concessions, and FSC CoC in production plant
<b>FSC License Code</b>	FSC-C017050
<b>Exported countries</b>	Holland, Belgium, Portugal, Germany, US and China
<b>Year of foundation</b>	2002
<b>Personnel</b>	200 employees



[www.maderacre.com](http://www.maderacre.com)

# GRUPO IDF – FORESTAL SANTA ROSA

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## GRUPO IDF



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Au. Javier Prado Este 4393,  
Piso 3, Lima 33, Peru

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Phone: +51 1 637 8730 ext. 10

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Email: [pontaneda@grupoidf.pe](mailto:pontaneda@grupoidf.pe)

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Contact: Mr. Paulo Ontaneda  
(Foreign Trade Manager)

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National market leader in industrial doors and frames production.

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**Products** Doors and frames (exterior and interior), decking, flooring, S4S

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**Species** Pine, cedro rana, cumaru, garapa, jatoba, balsamo

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**Source of timber** We buy timber from various certified suppliers.

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**Production capacity** 20,000 m<sup>3</sup>

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**Equipment** Saw mill, drying chambers, moulding plant, recovery plant, opti cut, finger joint line, painted UV

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**Certification** FSC CoC in production plant

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**FSC License Code** FSC-C122294

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**Exported countries** Bolivia, Czech Republic

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**Year of foundation** 2003

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**Personnel** 150 employees

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[www.grupoidf.pe](http://www.grupoidf.pe)





**Wirtschafts- und Handelsbüro Peru**  
(Peruvian Trade Office)

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