ALFAGOMMA GROUP HISTORY

- 1956  Alfagomma Spa is established by Felice Gennasio
- 1972  Establishment of Industrial Hose plant in Teramo (Italy)
- 1975  Establishment of Hydraulic Hose plant in Teramo (Italy) in a joint Venture with BTR Dunlop UK to manufacture hydraulic steel wire braid reinforced hose
- 1977  Establishment of a second Hydraulic Hose plant in Cosenza (Italy) to manufacture hydraulic steel wire braid reinforced hose
- 1986  Acquires the interest of BTR Dunlop UK in the Hydraulic Hose plant in Teramo (Italy) and invests in the production of wire spiral reinforced hose
- 1989  Invests in Asia by establishing a Hydraulic Hose plant in Pasir Gudang, Johor (Malaysia) to manufacture hydraulic steel wire braid reinforced hose
- 1989  Expands its product range, establishing an Industrial Long Length and PVC Hose plant in Teramo (Italy)
- 1990  Establishes Alfagomma Pacific Pte Ltd (Singapore) - Sales and Distribution Subsidiary to service the Asia Pacific market
- 1990  Acquires CICMP (France) – Manufacturer of Hydraulic Fittings, OEM Hydraulic Hose Assemblies and Sales and Distribution company
- 1991  Establishes Alfagomma Australia Pty Ltd (Australia) - Sales and Distribution Subsidiary with branches in Sydney, Melbourne, Brisbane and Perth
- 1991  Establishes Alfagomma UK Ltd (United Kingdom) - Sales and Distribution Subsidiary
- 1992  Establishes Alfagomma Technology Srl (Bellusco, Italy) - Manufacturing of Hydraulic Fittings and OEM Hose Assembly Centre
- 1993  Established Alfagomma Hydraulic Gmbh (Germany) - Sales and Distribution Subsidiary and OEM Hose Assembly Centre
1996 Establishes Alfagomma Hellas (Greece) - Sales and Distribution Subsidiary

1997 Establishes Alfagomma Canada Ltd (Canada) - Sales and Distribution Subsidiary

1998 Establishes Alfagomma South Africa Pty Ltd (South Africa) - Sales and Distribution Subsidiary

2000 Establishes Alfagomma Korea Co Ltd (Korea) - Sales and Distribution Subsidiary and OEM Hose Assembly Centre

2001 Establishes Alfagomma Latin America Ltda (Brazil) - Sales and Distribution Subsidiary

2002 Establishes Alfagomma Technology Srl (Mangone, Italy) – Manufacturing of Hydraulic Fitting and Adapters and OEM Hydraulic Hose Assembly Centre

2002 Establishes Alfagomma America - OEM Hydraulic Hose Assembly facility in Burlington, IA, USA

2003 Acquires the Industrial Hose Division of Matador Sk. (Slovakia) - Manufacturing – Industrial Hose which will be relocated in Malaysia

2003 Establishes Strategic Alliance with Goodyear (USA) – Supply of Goodyear Hydraulic Hose and Fittings branded products in USA

2005 Establishes Alfagomma Ningbo (China) – Sales and Distribution Subsidiary, Manufacturing of Hydraulic Fittings and OEM Hydraulic Hose Assembly Centre

2005 Strengthens its market position in Europe by acquiring the Dunlop Hiflex Group – UK, Germany, Holland, Sweden, Norway, Denmark, Finland

2007 Doubling of Malaysia Hydraulic hose production

2008 Creation of Dunlop Hiflex sdn bhd

2008 Acquires controlling interest in “TMF” a leading Italian manufacturer of fittings and hydraulic component

2008 Acquires “ECO” (Turin, Italy) a leading producer of manipulated tubes and hose assemblies
PRIVATE INDUSTRIAL GROUP

- Established: 1956
- Employees: 2,200 people
- Manufacturing Plants: 8 in 3 countries
  - ITALY, MALAYSIA, CHINA
- Assembly Plants and Subsidiaries: 79 in 20 countries - 5 continents
- ISO 9001-ISO 14000 quality certification: since year 1993
REVENUE €

<table>
<thead>
<tr>
<th>Year</th>
<th>Revenue (€)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2003</td>
<td>145,000</td>
</tr>
<tr>
<td>2004</td>
<td>158,000</td>
</tr>
<tr>
<td>2005</td>
<td>273,000</td>
</tr>
<tr>
<td>2006</td>
<td>292,000</td>
</tr>
<tr>
<td>2007</td>
<td>315,000</td>
</tr>
<tr>
<td>2008</td>
<td>323,000</td>
</tr>
<tr>
<td>2009</td>
<td>215,000</td>
</tr>
<tr>
<td>2010</td>
<td>285,000</td>
</tr>
<tr>
<td>2011</td>
<td>330,000</td>
</tr>
<tr>
<td>2012</td>
<td>380,000</td>
</tr>
</tbody>
</table>
ITALY

ALFAGOMMA INDUSTRIAL - TERAMO: INDUSTRIAL HOSE & FITTINGS

ALFAGOMMA HYDRAULIC - TERAMO: HYDRAULIC HOSE

ALFAGOMMA HYDRAULIC - COSENZA: HYDRAULIC HOSE

ALFAGOMMA HYDRAULIC - COSENZA: HYDRAULIC FITTINGS & ADAPTERS
MALAYSIA & CHINA

ALFAGOMMA MARDEC – JOHORE (MALAYSIA): HYDRAULIC HOSE

DUNLOP HIFLEX - JOHORE (MALAYSIA): INDUSTRIAL HOSE

DUNLOP HIFLEX - JOHORE (MALAYSIA): HYDRAULIC HOSE

ALFAGOMMA – NINGBO (CHINA): HYDRAULIC FITTINGS & ADAPTERS
INDUSTRIAL DIVISION

THERMOPLASTIC HOSE

MANDREL RUBBER HOSE

COMPOSITE HOSE

FITTINGS
SALES BY SECTOR

Hydraulic Sector
- The Hydraulic Sector represents 64% of 2009 Alfa Gomma Group sales
- Continued adaptation of products to changing customers demand
- Continuous growth in the OEM’s sector

Industrial Sector
- The Industrial Sector represents 28% of 2009 Alfa Gomma Group sales
- Large range of products to satisfy customers demand
- Complete systems product offered to the market
GROUP STRATEGY

To be a single source integrated system supplier

Alfagomma offers:

- complete product range (hydraulic and industrial hoses, fittings, adapters, manipulated tubes)
- continuous new product research and development
- projected towards technical innovation
- constant high quality (ISO 9001 – ISO 14000)
- global presence and logistic support
- strong OEM expertise & committed to OEM solutions
- proven customer satisfaction record
- long term non opportunistic approach to customers
- communication, training & advertising program
COMPLETE PRODUCT RANGE

HYDRAULIC DIVISION
COMPLETE PRODUCT RANGE
INDUSTRIAL DIVISION
RESEARCH & DEVELOPMENT
CONSTANT HIGH QUALITY ISO 9001 - ISO14000
FIRST CERTIFICATE ISSUE 1993
ALFAGOMMA GLOBAL ORGANIZATION

- Northern Europe
- Central and Southern Europe
- North America
- Asia Pacific
- South Africa
GLOBAL PRESENCE
CENTRAL & SOUTHERN EUROPE

GERMANY
- Herne
- Berlin
- Hamburg
- Nürnberg
- Wiehl

ITALY
- Milano
- Teramo
- Cosenza

FRANCE
- Paris Villepinte
- Vendin
- Nery

NETHERLAND
- Deventer

UK
- Haydock

GREECE
- Athens
GLOBAL PRESENCE

NORTHERN EUROPE

**NORWAY**
- Oslo
- Kristiansand
- Stavanger
- Bergen
- Ålesund
- Kristiansund
- Trondheim
- Harstad
- Tromsø

**FINLAND**
- Helsinki
- Hämeenlinna
- Imatra
- Joensuu
- Jyväskylä
- Kotka
- Kouvola
- Lahti
- Mikkeli
- Pori
- Rovaniemi
- Turku
- Tampere

**SWEDEN**
- Halmstad
- Borlänge
- Göteborg
- Lidhult
- Linköping
- Luleå
- Malmö
- Norrköping
- Skövde
- Stockholm
- Söderhamn
- Varberg
- Växjö
- Östersund

**DENMARK**
- Brondby
- Odense
- Kolding
- Esbjerg
- Herning
- Arhus
- Aalborg

**ESTONIA**
- Tallinn
- Tartu
GLOBAL PRESENCE

AMERICA

CANADA
- Montreal
- Dartmouth

USA
- Burlington
GLOBAL PRESENCE
ASIA & PACIFIC

CHINA
- Ningbo
- Seoul

KOREA
- Seoul

SINGAPORE
- Singapore

MALAYSIA
- Johore Bahru

AUSTRALIA
- Sydney
- Melbourne
- Brisbane
- Mackay
- Perth
- Kalgoorlie
- Newcastle
2009 SALES BY GEOGRAPHICAL AREAS

- **Italy**: 9.4%
- **EU (European Union)**: 49.0%
- **Rest of Europe**: 7.0%
- **Rest of the World**: 34.6%
STRONG OEM EXPERIENCE

HOSE ASSEMBLY PRODUCTION
STRONG OEM EXPERIENCE

MANIPULATED RIGID TUBES PRODUCTION
GLOBAL SUPPORT

LOGISTIC INTEGRATION ACCORDING TO CUSTOMER REQUIREMENTS

SCHEDULED DELIVERY

EXPRESS DELIVERY

KANBAN

SERVICE CENTER
GLOBAL SUPPORT
CONTAINER HOSE ASSEMBLY CENTER

HIFLEX MOBILE HOSE SERVICE
OEM REFERENCE LIST

DONGWANG

FARINDUSTRIE

FAUCHEUX

GEHL

GIFU KOGYO

HITACHI

HIAB

HIDROMEK

HUSKY

HMC

HGD

JIN SHI

HYDAC

JOHN DEERE

K2POWER

Kesla

KOBELCO

KASSBOHRER GELÄNDEFAHRZEUG AG

KALMAR
OEM REFERENCE LIST

VENIERI

VCE (ECOMAT)

WIPRO

Wilhelmsen Ships Equipment

WÄRTSILÄ
Let’s start our common journey

www.alfagomma.com